

### **Technical excellence in practice**

CONNECT #PPCLIVE2020





#### 11 MARCH 2020 / YORKSHIRE EVENT CENTRE, HARROGATE

Welcome to the PPC Live show guide: your definitive look at what's happening at the biggest pest event of the year.

n 11 March, we'll be in beautiful Harrogate for our one-day trade exhibition designed for pest control technicians, surveyors, support staff, specialists, or anyone who wants to learn more about the sector.

With free visitor entry, a packed seminar schedule and 50+ exhibitors, PPC Live is a chance to keep up-to-date with the latest industry products and changes, and earn vital CPD points.

#### THE STORY SO FAR

PPC Live first began as a result of wanting to make the pest management industry accessible for everyone - not just those who are able to attend PestEx in it's home at ExCel, London. We designed a show that moves around the UK, based on the requests of our members.

In 2014, the first PPC Live was held at the AJ Bell Stadium in Salford, Manchester.

It was off to a great start with 351 visitors and feedback showing that it was definitely a success. The first PPC Live gave us loads of ideas, so we set about building on its success for the next one.

In 2016, the show moved to the East of England Showground in Peterborough, following the same principles. Both exhibitors and visitors grew again!

In 2018, after feedback from the pest management community, we were in the South West of England at the Three Counties Showground in Malvern, Worcestershire.

Now, in 2020, we're taking PPC Live to Harrogate in Yorkshire and it promises to be the biggest yet - with 500+ guests pre-registered already. Just make sure you're on the list!

#### Outdoor demonstrations

#### 10.00-10.45

I WISH I COULD FLY! WHAT IT TAKES TO BE **A DRONE PILOT** 

Clark Smith-Stanley, Profile Studios

#### 9.30-10.30

**Technical** 

seminars

QUICKVIEW

ANT-ICIPATING THE ANT SEASON: SPECIES, SIGNIFICANCE AND CONTROL

Dr Matthew Davies, Killgerm Chemicals

#### Indoor demonstrations

#### 10.00-10.30

**CURRENT PROOFING PRODUCTS: APPLICATIONS AND LIMITATIONS** 

Gulliver Hill, Pestology

#### 11.00-11.45

#### **VANS FOR THE PEST PROFESSIONAL**

Matt Cahill, Cheshire Fleet Solutions

#### 10.45-11.45

#### **REDUCING RISKS** FROM FLYING INSECTS IN **FOOD SITES**

John Lloyd, Independent Pest Management & Insect Consultancy

#### 11.00-11.30

#### A BETTER FIT: FACE FIT **TESTING RESPIRATORY PROTECTIVE EQUIPMENT**

Danny Barr, GVS

#### 12.00-12.45

#### **BALLISTIC PEST MANAGEMENT**

Dave Mills, Airgun Training and Education Organisation

#### 12.00-12.45

#### **CONSIDERING BATS DURING THE PEST CONTROL PROCESS**

Jo Ferguson and Becky Wilson, Bat Conservation Trust

#### 12.00-13.00

#### **INSECT IDENTIFICATION:** THE DROP-IN SURGERY

Clive Boase, The Pest Management Consultancy

#### 13.00-13.45

**CAUGHT OUT IN** THE COUNTRYSIDE: PRACTICAL RURAL **PEST MANAGEMENT** 

Dave Archer, DKA Pest Control

#### 13.15-14.15

#### **PRACTICAL IMPACTS OF** RESISTANCE

Alex Wade, PelGar

#### 13.30-14.30

#### **FLY CONTROL AND THE** IMPORTANCE OF CATCH TRAY ANALYSIS

Sean Parr, John Fish and Debbie Wilson, Pelsis

#### 14.00-15.00

#### **LASERS LIVE! NEW AVIX AUTONOMIC GEN II**

Dan England, PestFix, with Fergus McArdle and Matthew Sarling, Height for Hire

#### 14.30-15.30

#### INTEGRATED RODENT CONTROL

Sharon Hughes, BASF

#### 15.00-15.30

**SMART PEST CONTROL USING REMOTE MONITORING AND TRAP ALERTS** 

Louis Bennett, uWatch



1 CPD point per seminar, 1 per demo Bring your BPCA Registered or Basis Prompt card with you.



### **Getting around PPC Live**

We've packed the Yorkshire Event Centre with exhibitors from across the world of pest management and beyond. Take time to talk to these fantastic exhibitors about their pest control products and services...

#### **REFRESHMENTS**

Tea, coffee and snacks are available at the PPC Live coffee lounge, sponsored by Killgerm. It's a great place to relax and get together!

Pre-registered guests get a free breakfast roll and hot drink voucher, available until 10.30 from the coffee lounge.

### **Our exhibitors**

**1ENV SOLUTIONS** 

**AGRALAN** 

AIRGUN TRAINING AND EDUCATION ORGANISATION (ATEO)

**ALEXANDRA** 

**APS BIOCONTROL** 

BARRETTINE ENVIRONMENTAL HEALTH

**BASF** 

**BASIS REGISTRATION** 

BAT CONSERVATION TRUST (BCT)

**BAYER CROPSCIENCE** 

BEEGONE LIVE HONEY BEE REMOVAL

**BELL LABORATORIES** 

**BOWER PRODUCTS** 

**BRADSHAW BENNETT** 

BRITISH PEST CONTROL ASSOCIATION (BPCA)

CAMPAIGN FOR RESPONSIBLE RODENTICIDE USE (CRRU)

CHESHIRE FLEET SOLUTIONS

CLIVERTON INSURANCE BROKERS

**DEADLINE** 

GUILD OF BRITISH MOLE CATCHERS

**GVS FILTER TECHNOLOGY** 

**HARRIS ASSOCIATES** 

**HEIGHT FOR HIRE** 

**HOCKLEY INTERNATIONAL** 

**INSPECTOR PIPES** 

**KILLGERM CHEMICALS** 

**KNESS** 

**LODI UK** 

**METEX** 

NATIONAL ASSOCIATION OF DRAINAGE CONTRACTORS (NADC)

NATIONAL CARPET CLEANERS ASSOCIATION (NCCA)

NATIONAL PEST TECHNICIANS ASSOCIATION (NPTA)

**PELGAR INTERNATIONAL** 

**PELSIS** 

PEST MANAGEMENT ALLIANCE (PMA)

**PEST TRADER** 

**PESTFIX** 

**PESTWEST ELECTRONICS** 

**PLASTDIVERSITY** 

POLTI (UK)

**RATGATE** 

RAT PAK PEST CONTROL

PRODUCTS

**RUSSELL IPM** 

SENSORA APS

**SERVICEPRO** 

SERVICETRACKER

**SUMITOMO CHEMICAL** 

SWIFT360

SYNGENTA PROFESSIONAL SOLUTIONS

**TERMINIX** 

TRAPME

TRÉCÉ INC

**UNIVERSAL SOLUTIONS** 

**URBAN WILDLIFE** 

WASPBANE

WEARWELL (UK)

**WOODSTREAM EUROPE** 

See pages 9-11 for full profiles

#### **#BESTPESTPIC2020 COMPETITION**

We have a new competition this year and we've already had an amazing amount of entries so far.

We're looking for the best pest photograph of the year and offering a £500 prize



The entries will be shortlisted and the top 10 best pest photographs of the year will be on display around the PPC Live exhibition hall.

The winner will collect the £500 cash prize at the event on the day. Come see all the shortlisted

> entries – the winner will be announced at 1pm in the #BestPestPic2020 area by the BPCA stand!



#### **About the venue**

For PPC Live 2020 we'll be at the Yorkshire Event Centre (YEC), a not-for-profit enterprise funding the charitable work of the Yorkshire Agricultural Society.



The YEC is located just 15 minutes from the motorway, with plenty of free parking and only a ten-minute walk from the nearest train station.

The 250-acre Event Centre is the perfect location for a northern PPC Live. Hall 2 is 1,950m<sup>2</sup>, which is ideal as we will have amazing exhibitors with a mix of disciplines from across the pest management industry.

PPC Live will have a large exhibition hall, 100-seat seminar theatre, an outdoor demo area with grandstand seating and an all-new indoor practical area. It's the only pest management show in the UK that does all of that!

For more travel information about the town, check out **visitharrogate.co.uk** 

For information on places to stay in and around Harrogate visit **accommodationharrogate.co.uk** 



# SHOW CUIDS

### **Floorplan**

#### **ENTRANCE AND REGISTRATION** OFFICE STORAGE **TOILETS CLOAKS** RAT PAK PESTFIX PEST TRADER PMA/NPTA BELL LABS AGRALAN NCCA TRÉCÉ INC PELSIS SYNGENTA BARRETTINE KILLGERM BAYER 1ENV WASPBANE CLIVERTON GUILD OF BRITISH MOLE CATCHERS SWIFT360 BOWER UNIVERSAL SOLUTIONS HOCKLEY SUMITOMO KNESS PELGAR **PESTWEST** DEADLINE PLAST-DIVERSITY RUSSELL IPM WOODSTREAM POLTI BASF BEEGONE NADC SENSORA LODI GVS SERVICE-TRACKER SERVICEPRO TRAPME WEARWELL **TECHNICAL SEMINARS** HEIGHT FOR HIRE **COFFEE LOUNGE** CHESHIRE FLEET CPD **▲** Killgerm RATGATE TERMINIX **INDOOR DEMONSTRATIONS** CPD ALEXANDRA **TOILETS** #BESTPESTPIC2020 **TOILETS OUTDOOR DEMONSTRATIONS**

CPD

### **Outdoor demonstrations**

Back by popular demand! We'll be getting outside (and not just to take in the beautiful countryside). We'll be hosting some practical pest management demonstrations. We've teamed up with some great speakers who know their topics through-and-through, and are happy to share their expertise with visitors.

#### 10.00-10.45

### I WISH I COULD FLY! WHAT IT TAKES TO BE A DRONE PILOT



Clark Smith-Stanley, Photographer and **Aviator, Profile Studios** 

Depending on the application and location required, we can manoeuvre a UAV into difficult access areas and give live feedback to the ground station, capturing the imagery for later analysis. Find out how you can save time and money by using a drone, revolutionising your surveys.

.....

#### 11.00-11.45

### VANS FOR THE PEST



Matt Cahill. Owner, Cheshire Fleet Solutions

.....

Matt will talk through his most commonly asked questions about van purchasing. What is the best way to purchase a van? What is the best package for me when choosing to finance a van? How is ULEZ or CAZ going to affect my business and when will they be in force? Should I get an electric van?

#### 12.00-12.45

#### **BALLISTIC PEST MANAGEMENT**



Dave Mills, Founder, **Airgun Training** and Education **Organisation** 

He's back at PPC Live by popular demand. Dave will talk through pellet choices, calibres, velocities, weights and airgun design. His talk has been tailored for pest professionals and will tackle more advanced subjects like the ballistic properties of pellets, internal and external ballistics considerations and pellet construction.

#### 13.00-13.45

#### **CAUGHT OUT IN THE** RURAL PEST MANAGEMENT



Dave Archer, Owner, **DKA Pest Control** 

This demonstration will show you how to tackle a wide range of rural pest problems, along with the legal aspects of how to carry out control methods. Dave will demonstrate methods such as fox calling, trapping, and talk about shooting with both rimfire and centrefire rifles.

#### 14.00-15.00

### LASERS LIVE! NEW AVIX AUTONOMIC GEN II





#### Dan England, PestFix, with Fergus McArdle and Matthew Sarling, Height for Hire

PestFix will complete a live demonstration, while using Height for Hire's 20m self-drive machine. of the new laser on the block. The Avix Autonomic Gen II is the latest permanent, humane method of bird control, with minimal environmental impact. See firsthand how simple an automated bird dispersal laser system is to install.

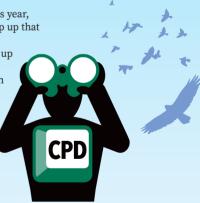
### **CPD SAFARI** Grab even more CPD points!

Our CPD Safari kicks off this year, giving you a chance to bump up that CPD point total.

All you have to do is pick up a copy of our CPD Safari question sheet and visit each of the following stands to find the answers:

#### **CRRU PMA BPCA Beegone BCT**

Complete the question sheet then pop it into the box on the BPCA stand for a CPD point. Happy trails!







1 CPD point per seminar, 1 per demo Bring your BPCA Registered or Basis Prompt card with you.

### **Technical seminars**

Our silent technical seminar theatre will have seating for 100 people and will use headphones, like PestEx, so you won't miss a single word of the presenters. Get there early to make sure you get a good seat!



9.30 -10.30

ANT-ICIPATING THE ANT SEASON: SPECIES, SIGNIFICANCE AND CONTROL



Dr Matthew Davies, Head of Technical Department, Killgerm Chemicals

Matt shares simple tips to help recognise ants expected to cause pest problems in 2020 and beyond. As our industry encounters ever-changing insecticide labels and an evolving portfolio of insecticides, he summarises available control options for 2020.

.....

10.45-11.45

REDUCING RISKS FROM FLYING INSECTS IN FOOD SITES



John Lloyd, Technical Consultant and Company Entomologist, Independent Pest Management & Insect Consultancy

With ever-increasing expectations and demands for improvements in food quality and food safety within the food manufacturing sector – are you doing enough to help your clients to manage risks from flying insects? Learn how to improve the quality of your service by increasing the transparency of flying insect activity and highlighting the distribution of flying insects present.

12.00-12.45

CONSIDERING BATS DURING THE PEST CONTROL PROCESS



Jo Ferguson, Built Environment Manager and Becky Wilson, Bat Helpline Manager, Bat Conservation Trust

Jo will outline how bats use buildings, why they are so important in a bats lifecycle and how pest control work may impact bats, including their legal protection. Becky will outline what to do when considering carrying out works where bats are present, including the latest best practice guidance and training course for pest controllers that BCT has developed with the BPCA.

.....



13.15-14.15

### PRACTICAL IMPACTS OF RESISTANCE



Alex Wade, Technical Manager, PelGar

A look into the mechanisms which cause resistance in rats, how these resistances affect the real-world application of pesticides and, most importantly, how to identify resistance on sites and how to deal with it quickly and effectively.

.....

14.30-15.30

#### INTEGRATED RODENT CONTROL



Sharon Hughes, Global Technical Marketing Manager, BASF

Best practice rodent control utilises both non-chemical and chemical tools for effective control. For chemical control, the 'risk hierarchy' and the effectiveness against both anticoagulant susceptible and anticoagulant resistant rodents must be considered. Sharon will explore a best practice integrated approach to rat and mouse control.





### Indoor demonstrations

We want to give you the chance to see new ideas and get some hands-on experience while you're at the show. PPC Live is all about how things work and giving you the tools to help you in the field.

#### 10.00-10.30

### **CURRENT PROOFING PRODUCTS: APPLICATIONS AND LIMITATIONS**



#### **Gulliver Hill Managing Director,** Pestology

Pest controllers are expected to consider proofing as one of their first responses so it's important to know the ins and outs of each product, and what might work where. Successful proofing can quickly achieve long-term eradication. Product misuse can also cause serious property damage, so awareness of the pitfalls of each product is key.

#### 11.00-11.30



#### **Danny Barr, Business** Development Manager, GVS

Do you know how well your respiratory protection fits? Do you know if it offers any protection at all or is it worn to just follow procedure? Face fit testing is a legal requirement: a procedure to ensure your mask offers suitable protection. Sure, it could be adequate and have the correct filters, but if the mask is not fitted to you, chances are the hazards are getting past the mask and into your body! We will demonstrate using a portacount machine to show how well a mask fits, and how putting a mask on without this test may not be offering you the necessary protection.

#### 12.00-13.00

### INSECT IDENTIFICATION: THE DROP-IN SURGERY



Clive Boase, Principal Consultant, The **Pest Management** Consultancy

Clive is hosting a dropin session on insect identification, Visitors can bring their own insect samples and get help with identification. Microscopes, books, keys and other resources will be available. In addition, there will be an opportunity to examine and gain experience with various new or tricky pests. Forget the big picture - it's all about the detail!

#### 15.00-15.30

### SMART PEST CONTROL USING REMOTE MONITORING AND TRAP ALERTS



Louis Bennett, Product Manager, uWatch

This practical demonstration will show how remote monitoring and smart trapping can be achieved through the combination of GSM & Battery powered cameras, Bluetooth trap sensors & your smartphone. This allows you to provide excellent customer service and improve your route efficiency.

#### 13.30-14.30

### **CONTROL AND THE**







#### Sean Parr, UK Sales Manager, John Fish, Product Engineer, and Debbie Wilson, Technical Manager, Pelsis

How can fly catch analysis help with the initial identification of insect infestations? Sean, John and Debbie will cover the importance of adding a fly catch analysis when servicing a fly control contract and how to approach end-users to upsell fly catch analysis as part of the contract. They'll also take a look at sourcing the correct fly killer unit, and compare LED and traditional UV tubes.



## Have your team meeting at PPC Live

With 6+ CPD points per person up for grabs, why not bring your whole team to PPC Live? The coffee area is huge, and we'll even provide the bacon sandwiches and coffees!



